

"The mean Return on Investment in coaching was 7 times the initial investment, and over a quarter of coaching clients reported a stunning ROI of 10 to 49 times the cost."

- Forbes Magazine

True leadership development build self-reliance, not dependency. What other investments in professional development do you know of that provide an *average* client-reported ROI of between 340 to 700%?

With coaching, it's 100% about the individual. Their needs. Their learning. Their application. And they can do it while remaining fully engaged in their business.

Leaders come to us for a variety of reasons. Sometimes they are new to a role, new to management or are looking to maximize their career effectiveness. These can also be corporate sponsored programs that help integrate new leaders, develop high potential employees or act as another tool/reward to develop leadership capability through focussed individual attention.

The "Lift-Off" Management Coaching Package:

We will increase your leadership effectiveness. Each month, for three months, we'll have two formal meetings together. In those meeting we will work to set your own action steps for implementation. Your coach will act as a sounding board and a third-party advisor as you develop and navigate new leadership challenges. We are there to support you.

This package includes:

- Initial Informational interview to determine your goals, needs and our strategy together.
- Career Self-Assessment questionnaire with personalized feedback
- Goal setting and outlining personal success measures

- 6 one-hour coaching sessions taken over a three-month period (longer terms or renewals available)
- Personal Development Plan
- Self-directed development activities and assignments
- Ongoing confidential support and feedback
- Practical, timely and results-based advice
- Unlimited e-mail support

Package fee: \$2,995

Another word on ROI: If you are a company that wants to quickly develop the performance of a high potential leader supporting this type of package just makes good business sense. The work from the coaching sessions integrates with the manager's day-to-day leadership development. During the week, the high potential leader plays the coaching conversation over in their mind and in turn, shines a big spotlight on what's most important for success while still adding value every day. Considering there are 160 business hours in an average month, that works out to about \$6.25 an hour to improve the leader! That doesn't even account for the increase in productivity and team engagement which goes directly to the bottom line. Where can you get that kind of ROI?

It only makes sense.

Let's elevate your results together.

Contact us today jamie.allison@epitomehr.com or (289)-356-1690

